



**THINK**  
Entrepreneurial



**ACT**  
Entrepreneurial



**START**  
Entrepreneurial

# Technology Venture Development

MSc students work with startups in a  
15 ECTS Q1 elective course.

TPM423

 **TU Delft**

Delft Centre   
for Entrepreneurship

# We want to **bridge** the needs of **students** and **startups**



Students want to combine **on-the-job learning** with **real-life experiences** to generate **impact** and create **career options**



Startups who would like to receive an **outsider's business model validation** and require more time and resources to generate **big-picture strategies**

# ... through the course **Technology Venture Development**

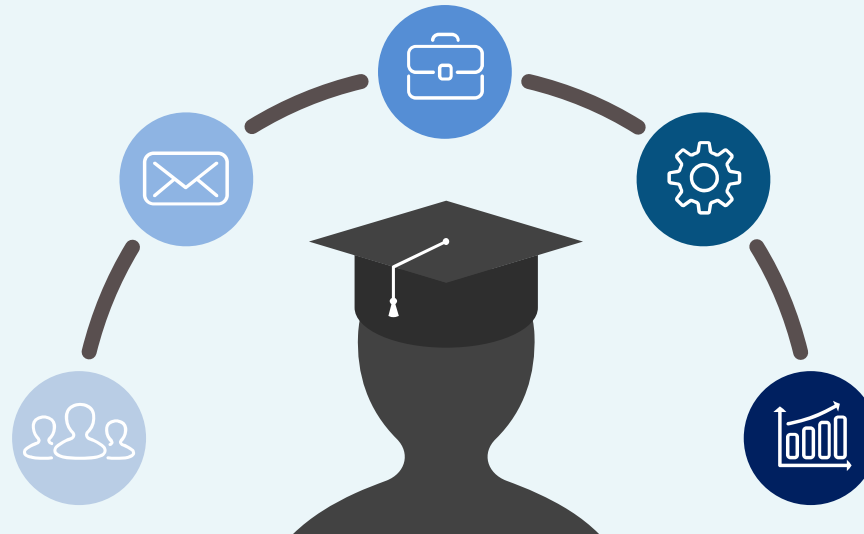


An interdisciplinary, project-based course in which startups and students work together on business challenges.

# What you will benefit from

## NETWORKING

Students and faculty can facilitate the expansion of your network with important stakeholders relevant to your business



## DEDICATED TEAM

You will have a team of 3-4 students that work 40 hours a week for 10 weeks helping you with your business challenges

## ACCESS TO HIGHLY QUALIFIED STUDENTS

Students are highly qualified MSc students in their second year that may become your future employees.

## OUTSIDER'S VALIDATION

Students with an outsider's perspective will validate your business model & strategy hypothesis with market information. At the end, they deliver a report!

## STUDENTS TEACH YOU!

Students will spend one day a week learning the theory of business strategy and innovation and apply those insights to your case!

# What we will expect from you



We need: a **time commitment** of at least **2 hours per week** for **10 weeks** (September 2<sup>nd</sup> to November 8<sup>th</sup>)

# What role will students assume?



You are not expected to pay them or sign official contracts with them except for an NDA (that is a must!)

More than consultants, “less” than interns.



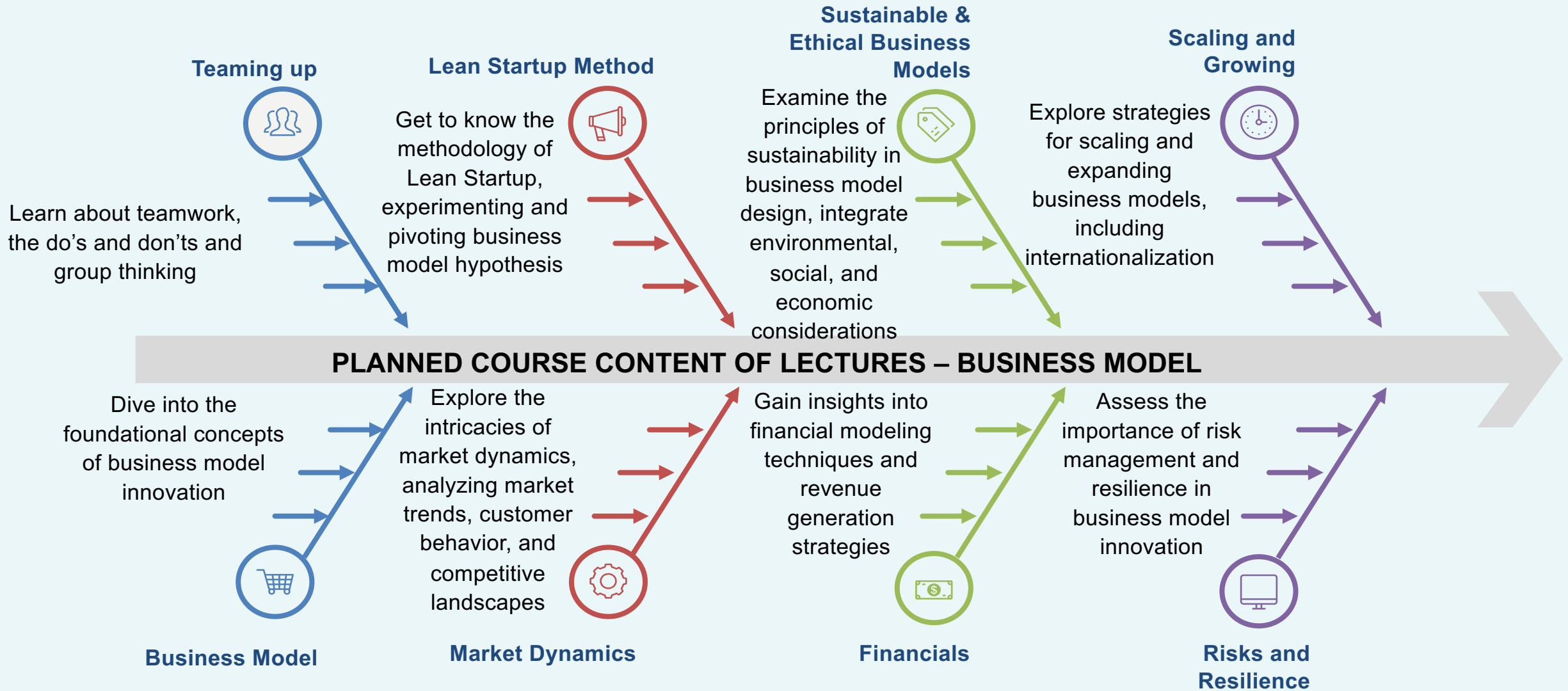
We expect that the students spend about 3 days a week in your offices, so they experience the dynamic of working in a startup team



They will facilitate meetings with market stakeholders, but will not represent the company or have meetings without your consent or presence

We hope you can provide them with office space or at least a place to work near your team!





# We would like to ask you ...



If you are interested in taking part  
in our program, let us know by

**April 30<sup>th</sup>**

E-mail: [dce@tudelft.nl](mailto:dce@tudelft.nl)



**We can  
discuss your  
challenge**

**THANK YOU**



# Empowering Entrepreneurial Minds



Delft Centre  
for Entrepreneurship



## Inspiration



## BSc Education

3 Minors

## MSc Education

15+ Master  
Electives

## Startup Support

TU Delft **Impact Contest**  
Launch your start-up idea

**IMPACT STUDIO**

**YES!** DELFT  
STUDENTS

Experienced educators and practitioners with a wide network!